

# RATES, TUITION, & FEE SCHEDULE

New and returning members and athletes who enroll into a **CheerVersity™ (CVB)** program, must pay applicable registration and program fees, deposits, and tuition payments based on their chosen program, training, or course(s) at the time of signup. Payments plans¹ are available to help support families make payments conveniently and timely.

Note that pricing is subject to change based on market changes, economic events and pressures, and other factors that might necessitate such changes. CVB management will make every effort to notify families and participants of changes to our rates, tuition, and fee schedule before the next official semester<sup>2</sup>. All athletes, excluding drop-in athletes, must pay a registration and enrollment fee to receive services and participate in CVB training and performance programs.

## **GENERAL TRAINING ATHLETES**

- \$35 annual registration fee
- \$45 annual gym usage fee
- \$40 annual equipment fee
- \$10 monthly insurance fee
  - o General training athletes are required to pay an annual membership fee of \$130 (training for 7 months or greater) or a biannual membership fee of \$65 (training for 6 months or fewer).
  - A first month's tuition and a deposit equivalent to one-month tuition and registration fees are due at signup (prorated depending on your start date).
  - Tuition is due by the 1st of the month and late after the 5<sup>th</sup> day of the month. After the 5th day of the month, a 10% late fee will be added to your child athlete's account.
  - olf you wish to drop a class or cancel a program, a 30-day written notification must be submitted to <a href="Mailto:CheerVersity@gmail.com">CheerVersity@gmail.com</a> or delivered personally to CVB management during official hours of operation. Weekly, biweekly, or monthly payment plans support families and athletes to sufficiently and timely pay tuition.
  - If tuition is a month overdue, the deposit will be used to cover the outstanding balance, and your membership with CVB will be suspended or terminated unless a payment arrangement is established.
  - Tuition, gym usage, equipment, insurance, and deposit fees are NON-REFUNDABLE. This policy is non-negotiable.

<sup>&</sup>lt;sup>1</sup> Payment Plans: Weekly, Bi-weekly, Monthly, Bi-monthly, Quarterly

<sup>&</sup>lt;sup>2</sup> CVB Semesters Sem I: July – September, Sem II: October – December, Sem III: January – March, Sem IV: April - June

#### **OPEN-GYM ATHLETES**

- \$35 annual registration fee
- \$45 annual gym usage
- \$40 annual equipment fee
- \$10 monthly insurance fee
- \$15 per session or \$300 monthly for open gym (25 sessions, 37.5 hours max)
  - Open-gym athletes who are not enrolled currently in **CVB** classes or on a performance team must pay a one-time annual registration, gym usage, equipment, and insurance fees of \$130 and pay \$15 per open-gym session, or you can pay a fee of \$300 for 25 sessions or 37.5 hours max. The class duration should not exceed 1.5 hours for each session.
  - o If you wish to drop a class or cancel a program, a 30-day written notification must be submitted to <a href="mailto:CheerVersity@gmail.com">CheerVersity@gmail.com</a> or delivered personally to CVB management during official hours of operation. If tuition is a month overdue, the deposit will be used to cover the outstanding balance, and your membership with CVB will be suspended or terminated unless a payment arrangement is established.
  - Tuition, gym usage, equipment, insurance, and deposit fees are NON-REFUNDABLE. This policy is non-negotiable.

#### **DROP-IN ATHLETES**

- \$3.00 gym usage (per session)
- \$2.00 equipment fee (per session)
- \$2.00 insurance fee (per session)
- \$15.00 drop-in rate (per session)
  - Drop-in students who are not enrolled in CVB classes or on a performance team must pay gym usage, equipment, insurance fees, and the daily drop-in rate upon entry to the studio. To waive the gym usage, equipment, and insurance fees, you can pay the annual fee of \$130. If the athlete is not enrolled in a monthly tuition or competition cheer program, the daily drop-in rate of \$15 per session will apply.
  - Unregistered members must pay a \$22 drop-in rate for every 1.5-hour class.
  - o Drop-in students must pay fees at the time of entry into the gym.
  - Tuition, gym usage, equipment, insurance, and deposit fees are NON-REFUNDABLE. This policy is non-negotiable.

## **PRIVATE LESSON REGISTRATION FEES**

Every private-lesson athlete must pay the annual registration fee to train at CVB.

- \$35 annual registration fee
- \$45 annual gym usage
- \$40 annual equipment fee
- \$10 monthly insurance fee

- \$30 per session or \$300 monthly for private lessons (20 sessions or 30 hours max monthly)
  - o Private-lesson athletes who are not enrolled currently in **CVB** classes or on a performance team must pay a one-time annual registration, gym usage, equipment, and insurance fees of \$130 and pay \$30 per session for private lessons, or you can pay a fee of \$300 for 20 sessions or 30 hours max. The class duration should not exceed 1.5 hours for each session.
  - If you wish to drop a class or cancel a program, a 30-day written
     notification must be submitted to <u>CheerVersity@gmail.com</u> or delivered
     personally to CVB management during official hours of operation.
  - If tuition is a month overdue, the deposit will be used to cover the outstanding balance, and your membership with CVB will be suspended or terminated unless a payment arrangement is established.
  - Tuition, gym usage, equipment, insurance, and deposit fees are NON-REFUNDABLE. This policy is non-negotiable.

## CHEEROGRAPHY INSTRUCTION (INDIVIDUALS, TEAMS, & GROUPS)

Solo cheer athletes and dancers, performance teams, and groups of athletes and dancers must pay a 50% deposit before any "cheerography" or instruction time of 1.5-hours per session. Only 40 athletes and dancers are allowed in the main performance area of the studio or gym at one time. Groups of 15 are allowed in the overflow room at one time.

Cancellation notices must be emailed to <a href="mailed-to-cheer-versity@gmail.com">Cheer-Versity@gmail.com</a> within 48 hours of the scheduled session. Refund requests for sessions scheduled 30 calendar days or more must be requested within 14 calendar days of the scheduled session. The request will be eligible for a 25% refund of paid fees and an administrative processing fee of \$35 will apply. Eligible refund requests will be processed within 7-10 business days. Refund requests received less than 14 calendar days from the scheduled session are ineligible for reimbursement. Paid funds can be applied to a rescheduled session, which must be done within 60 days of the original scheduled session. This policy is non-negotiable.

- \$45 Solo
- \$80 Groups of 2
- \$120 Groups of 3
- \$150 Groups of 4
- \$175 Groups of 5-7
- \$250 Groups of 8-9
- \$350 Groups of 10-14
- \$450 Groups of 15-19
- \$550 Groups of 20-24
- \$650 Groups of 25-29
- \$750 Groups of 30-34
- \$850 Groups of 35-39
- \$1000 Groups of 40 (max)

#### **COMPETITION CHEER ATHLETES**

- \$35 annual registration fee
- \$45 annual gym usage
- \$40 annual equipment fee
- \$10 monthly insurance fee
- Weekly, bi-weekly, monthly, and quarterly payment plans are available

- Half-season cheer athletes are subject to a \$2000 participation fee, which can be paid in installments (e.g., weekly, monthly, three payments, two payments, or full payments).
- Full-season cheer athletes are subject to pay a \$3500 participation fee, which can be paid in installments (e.g., weekly, monthly, three payments, two payments, or full payments).
- A comp cheer deposit of \$500 is required to secure a position on any competition team. This comp-team deposit can be made in two installments. The first installment of \$250 is due at the time of registration and the remaining balance is due within 14 business days after registering. Paid deposits will be applied to half-season and full-season program fees.
- Upon receipt of athlete's paid comp-team deposits, tuition payments will commence and are due on the 1st of each month. Payments received after the 5<sup>th</sup> day of the month will be subject to a 10% late fee.
- If you wish to drop a class or cancel a program, to avoid payment the
  next month's tuition, a 30-day written notification must be submitted to
  CheerVersity@gmail.com or delivered personally to CVB management
  during official hours of operation.
- Weekly, biweekly, or monthly payment plans help to support families and athletes pay tuition in a timely manner.
- If an athlete's account carries an outstanding beyond 30 calendar days, his or her account will be suspended temporarily until full payment is received or a payment arrangement is established. Athlete accounts' that carry balances beyond 60 days are subject to termination. Terminated athletes who wish to rejoin a CVB competition team must tryout and pay a 25% deposit of the program fee upfront upon registration. Any other arrangement must be discussed with CVB management and established by way of a written contract.
- Tuition, gym usage, equipment, insurance, and deposit fees are NON-REFUNDABLE. This policy is non-negotiable.

## HALF-SEASON COMPETITION CHEER

- Program Fee: \$2000
- Program Deposit: \$500 (Registration, gym usage, equipment, insurance covered)
- Weekly Training: Three (3) Days (9-hrs weekly or 36-45 hours monthly)
- Competitions: 4-6 Opportunities (December, January, February, March)
- Included: Home uniform, practice shoes, socks, bow, pom poms, gym t-shirt, team T-shirt, cheer bag, survival kit, competition fees, individual/team photo shoot, Music, choreography, tumbling
- **Not included**: Travel, hotel, food/beverage, warmups, comp shoes, camp wear, makeup kit, end-of-season banquet, and retreat
- Competition Cheer Deposits: Paid deposits will be applied toward the program fee. Fees are refundable up to 14 business days after remitting payment. Upon receipt of your written request, we will process your refund within 7-10 business days, less a \$150 administrative processing fee. Refund requests received less than 14 calendar days from remittance of paid funds are ineligible for reimbursement. This policy is non-negotiable.

#### **FULL-SEASON COMPETITION CHEER**

- **Program Fee:** \$3500
- **Program Deposit**: \$500 (Registration, gym usage, equipment, insurance covered)
- **Weekly Training:** Four (4) Days (12-15 hours weekly or 48-60 hours monthly)
- Competitions: 8-10 opportunities (December, January, February, March, April, May, June)
- **Included**: Home uniform, practice shoes, socks, bow, pom poms, gym t-shirt, team T-shirt, cheer bag, survival kit, competition fees, individual/team photo shoot, music, choreography, tumbling
- **Not included**: Travel, hotel, food/beverage, warmups, comp shoes, camp wear, makeup kit, end-of-season banquet, and retreat
- Competition Cheer Deposits: Paid deposits will be applied toward the program fee. Fees are refundable up to 14 business days after remitting payment. Upon receipt of your written request, we will process your refund, less a \$150 processing fee. within 7-10 business days. Refund requests received less than 14 calendar days are ineligible for reimbursement. This policy is non-negotiable.

## UNIFORM PAYMENT SCHEDULE POLICY

All costume fees are due within 60 days of competitions and performances. Such fees must be paid monthly to ensure every **CVB** team's performance requirements to accommodate longer production lead times and shipping and fitting adjustments to ensure the timely receipt of uniforms and other essential apparel.

- Late payments may delay delivering athletes' costume(s) and removal from competitions and performances.
- Expedited fees incurred to ship athletes' uniforms to arrive on time will be the responsibility of the paying parent or guardian.
- CVB will assess fees to the athlete or member's family account.

## **PAYMENT PLAN OPTIONS**

- Daily (drop-in athletes only)
- Weekly (general, open-gym, private lessons, and comp team athletes only)
- **Bi-weekly** (general, open-gym, private lessons, and comp team athletes only)
- Monthly (general, open-gym, private lessons, and comp team athletes only)
- Bi-monthly (general, open-gym, private lessons, and comp team athletes only)
- Quarterly (competition teams only)

#### **PAYMENT METHOD OPTIONS**

Upon enrolling at **CVB**, you will be expected to pay monthly tuition by one of three payment options.

- Automatic debit through a credit card or debit card on the first day of month.
- Cash, Money Order, or Credit/Debit Card payment made at registration desk.
- Returned or reversed payments or chargebacks are subject to an administrative fee of \$35 per occurrence. A single or family account must not exceed reversals

on more than three (3) occurrences; otherwise, all payments must be paid in cash and before scheduled training, courses, competitions, and showcases.

## **REFUND POLICY**

- Payments remitted to CheerVersity™, LLC. are non-refundable within seven (7) calendar days of scheduled trainings, courses, and events, with the exception of competition cheer athletes who will receive a 14-day calendar window to submit refund requests. Requests that exceed the prescribed days are ineligible for reimbursement. This policy is non-negotiable.
- Payments remitted to CheerVersity™, LLC. are non-refundable within 30 calendar days of a scheduled competition or showcase.
- Requests submitted within 30-45 calendar days after placing a uniform order are entitled to a 50% refund, unless the uniform is intended for a scheduled event within those 30-45 days, in which case, a refund will not be possible.
- Refund requests received between 45-60 days after placing a uniform order are entitled to a 25% refund.
- Refund requests that exceed 60 days after placing a uniform order are ineligible for a refund. This policy is non-negotiable.
- Refund requests must be submitted in writing to <a href="mailto:CheerVersity@gmail.com">CheerVersity@gmail.com</a> within the above prescribed timelines and are subject to a \$35 processing fee.
- Refund requests will be processed within 7-10 business days.

